



Recent Articles

Effective Data Management Requires a Central Software System

In order to run a successful logistics services company, data must be presented with a singular purpose in mind, thereby helping users to properly manage the information flow necessary to run their business. [More...](#)

The True Cost of Legacy Systems

The transition to enhanced software systems can be painless, quick and efficient. A company can gain immediate benefits through advanced technology and begin delivering more comprehensive services to maintain and secure new and profitable business. [More...](#)

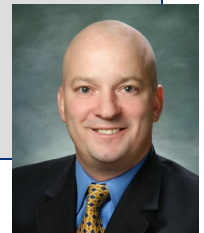
Sustainability through Building on the Basics

Today's economic climate tells us that we need to operate smarter -- to be prepared for rapidly changing market conditions if we are to enjoy business sustainability. A strong commitment to the basics should not be forgotten; but built upon. Successful forwarding operations are driven by dynamic company leadership that understands the role that flexible, strategic business plans play in supply chain optimization and long-term economic stability. A company's cultural alignment and cross-departmental communications capabilities, especially as they relate to evolving software technologies, can play a significant role in optimizing supply chain sustainability, while maximizing the basic business process.

Read the complete article [here](#).

This economic downturn will pass; and even as we struggle with today's challenges, we should also concentrate on getting back to the very basics that enabled once young, aggressive companies to succeed in our industry in the first place.

-Gene Gander
VP Business Development Americas



US CBP Hosts ISF/10+2 Outreach Events

CBP is hosting trade outreach events in locations around the US to provide the trade community with an opportunity to learn more about the new Import Security Filing and Additional Carrier Requirements interim final rule. These events are intended to give the importing and filing community a basic understanding of how to fulfill the new requirements. A schedule of upcoming locations and registration information is available at



http://www.cbp.gov/xp/cgov/trade/trade_outreach/09_outreach_schl.xml

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ediEnterprise Tips & Shortcuts

Viewing Multiple Pages

Ctrl + Tab will allow you to view multiple pages if applicable to your operating screen.

Calculator

Selecting **F4** in a number field will open a calculator. Enter the calculation and when completed click OK. The answer will be entered automatically into the field.

Inserting the Month

Alt + Up will add one month to the date displayed. Alt+Down will subtract one month from the date displayed.

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Update Notes...Online Quote Comparison ... Consolidated Transport Booking...Number Customization

ediWebTracker has been enhanced with a new Online Quote Comparison module which allows users to compare client rates across multiple Transport Modes and Service Levels. *To read the Update Note [click here](#)*

A Consolidated Transport Booking module has been added to ediForwarder. This enables a Forwarder to plan, group and consolidate Local Transport movements to create a Local Transport Request to be sent to a Transport Provider. *To read the Update Note [click here](#)*

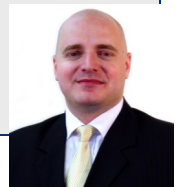
System Registry options for controlling the generation of numbers for House Bills, Shipments and Storage numbers have been enhanced to include Year as Letter and a new Check Digit Algorithm. *To read the Update Note [click here](#)*

REAPing Benefits Through a Customer Requirements Analysis

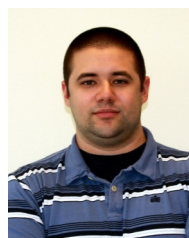
Many logistics services providers are neglecting the benefits to be gained through regular customer Requirements Analysis Process (REAP) updates. In order to remain competitive in today's business environment, it is essential for logistics service providers to continually identify new business requirements and deploy optimized software solutions that can meet those requirements. Many companies do not have the internal resources to conduct these analyses, and often fail to identify the need for advanced technology and process changes. Consequently, these companies fall behind market competitors that are providing more comprehensive services to end customers. A REAP analysis by a qualified business consultant can identify strategic business requirements and special issues necessary for maintaining a competitive edge. *Read the complete article [here](#)*

A thoroughly executed REAP can greatly enhance the understanding of a customer's current expectations and goals and define the parameters of exactly how a software system should deliver the functions it is designed for.

*-Marius Toma,
CargoWise edi
Business
Consultant*



Staff Profile: Andy Klinko, Americas & EMEA Implementation Manager



Andy Klinko, Americas and EMEA Implementation Manager, has been with CargoWise edi for four years. He is responsible for ensuring that new ediEnterprise customers have their systems properly installed and running and are ready for training. Andy's technical background gives him expertise in both hardware and software making him a knowledgeable resource for both customers and CargoWise staff. Andy's love of technology extends outside the office as well— a self described "gadget nerd", he also enjoys paintball, swimming, and the occasional go-kart race. *To contact Andy Klinko email implementation@cargowise.com*