



### Recent Articles

#### **European Challenges in a Global Economy**

While Europe deals with the challenges caused by the global recession, many freight forwarders and logistics providers are increasingly focusing on robust IT strategies to create improved operational efficiencies and reduce costs.

[More...](#)

#### **IATA e-Freight Initiative**

IATA's e-Freight Technology Initiative is bringing a paradigm shift to the global documentation process. The purpose of the initiative is to help eliminate the old preprinted "original" MAWB while ushering in a cleaner, greener and more efficient paperless supply chain. [More...](#)

### **Optimizing Warehouse Operations with Integrated Technology**

Integrating technology solutions into warehouse operations enables companies to operate leaner, provide improved storage capacity and reduce overhead and operating costs significantly. Forwarding companies are finding that technology can be an invaluable tool in warehouse optimization and can help position companies to be more competitive when inventory volumes return to normal.

An integrated WMS process will facilitate cost reductions and bottom line profitability. A significant advantage can be found in the reduction of errors, reduction in labor costs and a maximizing of warehouse floor space.

With a strategic focus companies can determine the long term benefit of an automated system and take the necessary steps to improve warehouse efficiencies and increase the value-added services that customers expect now and in the future.

Read the entire article at: [www.cargowise.com](http://www.cargowise.com)

### **CargoWise edi Moves to New Office in Milton Keynes**

CargoWise edi continues to expand. UK based staff and services have recently moved to new offices conveniently located in Midsummer Court at the heart of Milton Keynes business district. The new office is home to Business Development, Training, Product Development and Project Management staff based in Milton Keynes. Additional Business Development, Customer Service and Training staff are located throughout the United Kingdom.



### **Darren Matthews Joins CargoWise edi as Systems Trainer**

Darren Matthews has joined CargoWise edi as Systems Trainer. He is based out of the Milton Keynes office and is responsible for providing training to ediEnterprise users throughout the EMEA region. Darren has 10 years of experience in the freight forwarding and logistics industry, most recently at DSV. His experience in Air Freight Exports, Ocean Imports, and IT services make him uniquely qualified to understand the needs of our customers and effectively train the ediEnterprise system.

For more information email [training@cargowise.com](mailto:training@cargowise.com)



## ediEnterprise Tips & Shortcuts

### Turning on Training Mode

**Ctrl + Alt + H** will turn on Training Mode. Bubble options will appear on the screen to guide you through *ediEnterprise*.

### Inserting the Date

**T then Tab** will insert the current date in a date/time field. **T+ a number** will add the number of days you choose to the current date. **T- a number** will subtract the number of days you choose from the current number.

### Changing Grid Colours

*ediEnterprise* filter grid colors can be customized to display results in user-selected colors using the "Grid Colors" menu. For details on customizing colors see the update note [here](#).

For more information contact:

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## Update Notes...UK Customs...CASS Data Import

*ediEnterprise* now supports additional HMRC UK Customs requirements:

- EU Export Control System (ECS) requirements [more](#)
- Replacement of the TURN code system with EORI [more](#)
- CNS clearance notification [more](#)
- DTI Entry Prints captured in the customs declaration change log [more](#)

*ediEnterprise* now supports the data import of CASS Hand Off Cost files. This feature can be used to create AP Invoices, post Airline costs and reverse relevant accruals in *ediAccountant* from a CASS data file.

To read the Update Note on CASS Data Import [click here](#)



## Training Videos Available at the Online Learning Centre

The *ediEnterprise* online learning centre now has a number of FREE training videos to enhance your learning experience. Videos now available online:

General Functions  
Organisations  
ediCampaignManager  
ediDocManager  
ediOpportunityManager

ediOrderManager  
ediWebTracker  
ediWorkflowManager  
ediTariff

The Online Learning Centre can be accessed directly from *ediEnterprise* using the Help/*ediEnterprise Online* menu.

## Freight Forwarding Sales Process Requires a Higher Level of Professionalism in Today's Global Market

In today's complex global business environment, freight-specific sales and marketing tools are the key to a successful sales process. The logistics industry demands a new level of professionalism. The optimal solution system automates the sales process and creates management visibility throughout the supply chain, not horizontally, but *vertically*. This enables the sales process to flow in both directions between sales, operations and management.

Read the entire article, including **Ten Tips for a Single Automated and Customer Friendly Integrated CRM Tool** at [www.cargowise.com](http://www.cargowise.com)

## INTTRA Booking Requests and Shipping Instructions now in *ediEnterprise*

*ediEnterprise* now offers integrated INTTRA booking requests and shipping instructions:

- Send electronic *Booking Request* messages to ocean carriers via the INTTRA multi-carrier e-commerce platform
- Receive booking responses with a status of acceptance or rejection
- Send electronic shipping/forwarding instruction messages to ocean carriers via the INTTRA multi-carrier e-commerce platform
- Receive acceptance or rejection status of previously sent shipping instructions

INTTRA functionality is included as a standard component of the *ediForwarder* module.

For more information on *INTTRA Booking Requests* [click here](#)

For more information on *INTTRA Shipping Instructions* [click here](#)

